

Business survey 2017

Poland in the eyes of foreign investors

International Group of Chambers of Commerce in Poland



PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK



Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl

Characteristics of the surveyed companies

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

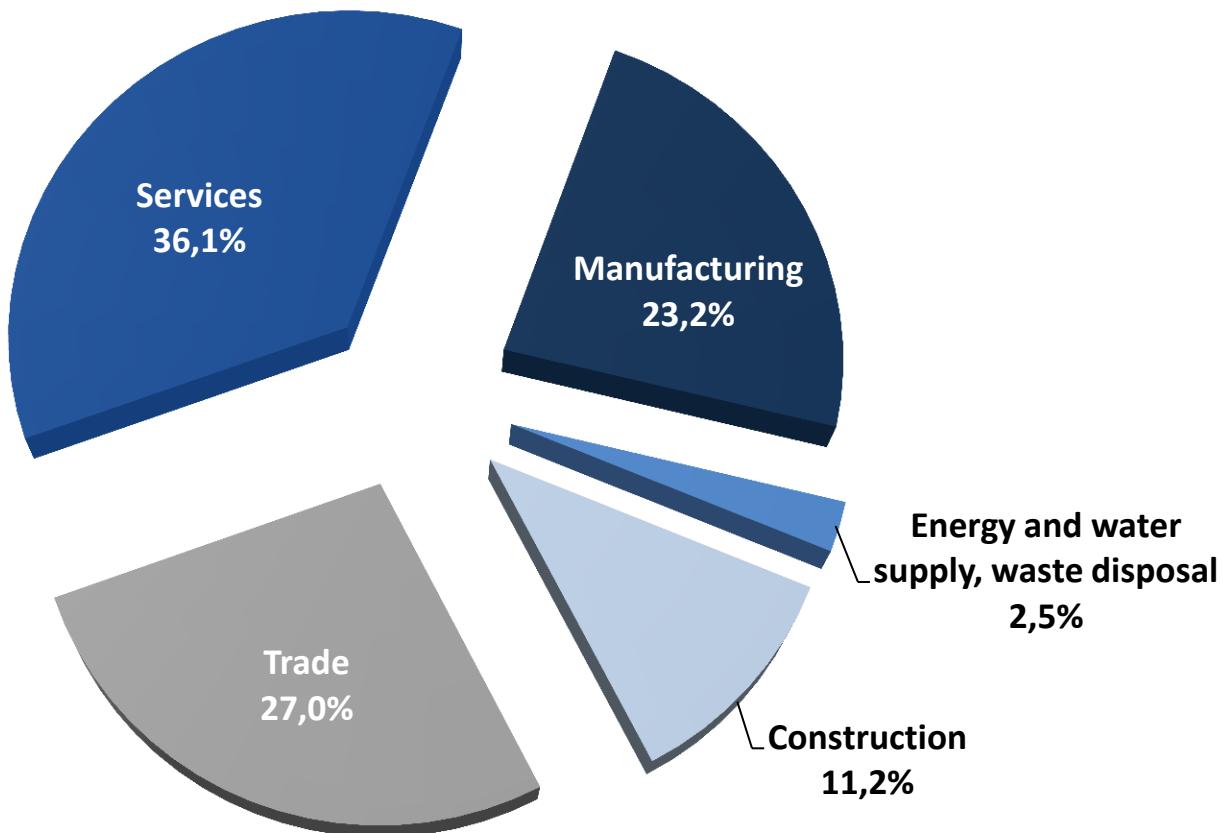
KONTAKTY — NETZWERK



Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl

Structure of respondents - branches



PRESTIGE — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Results of the survey

I. Poland's economic situation

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

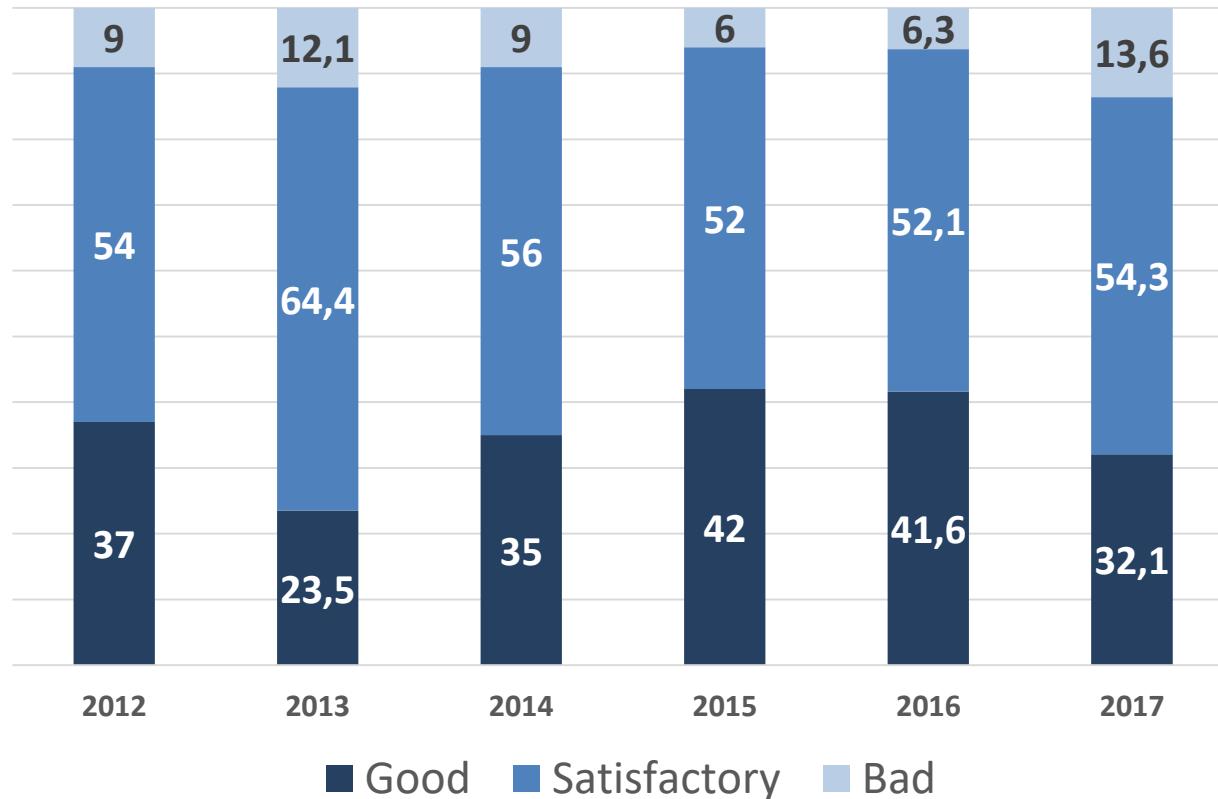
KONTAKTY — NETZWERK



Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl

Evaluation of the current economic situation in Poland

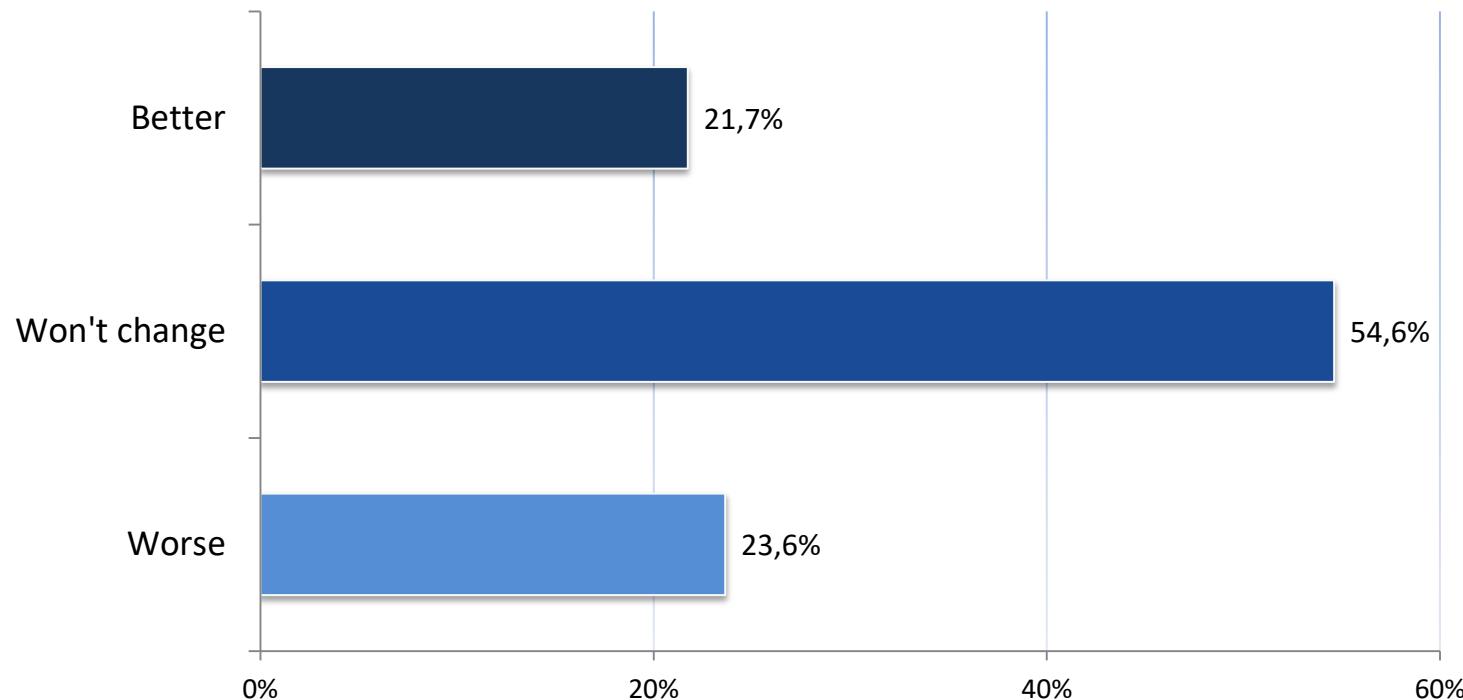


PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Prospects for the Polish economy for 2017 in comparison with 2016

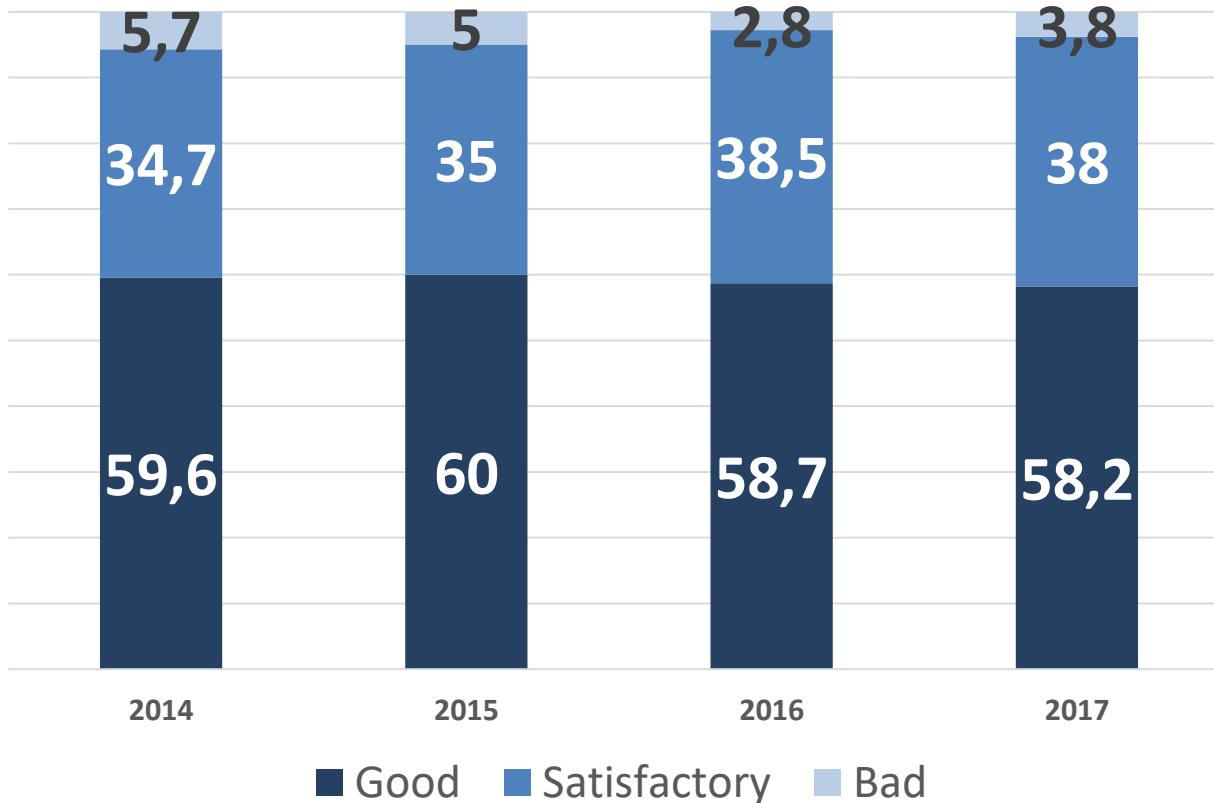


PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Current economic situation of the company

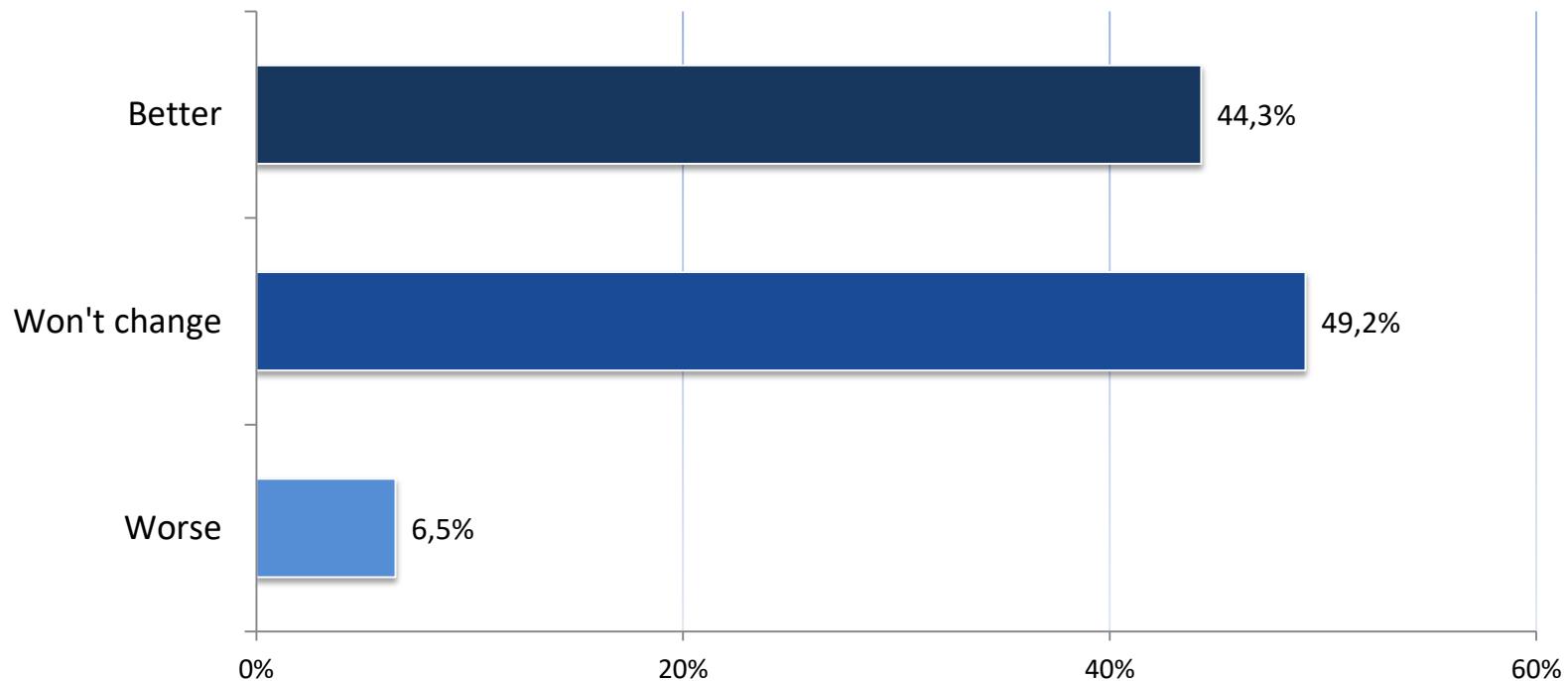


PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

What are the prospects for your company in 2017 compared to 2016?

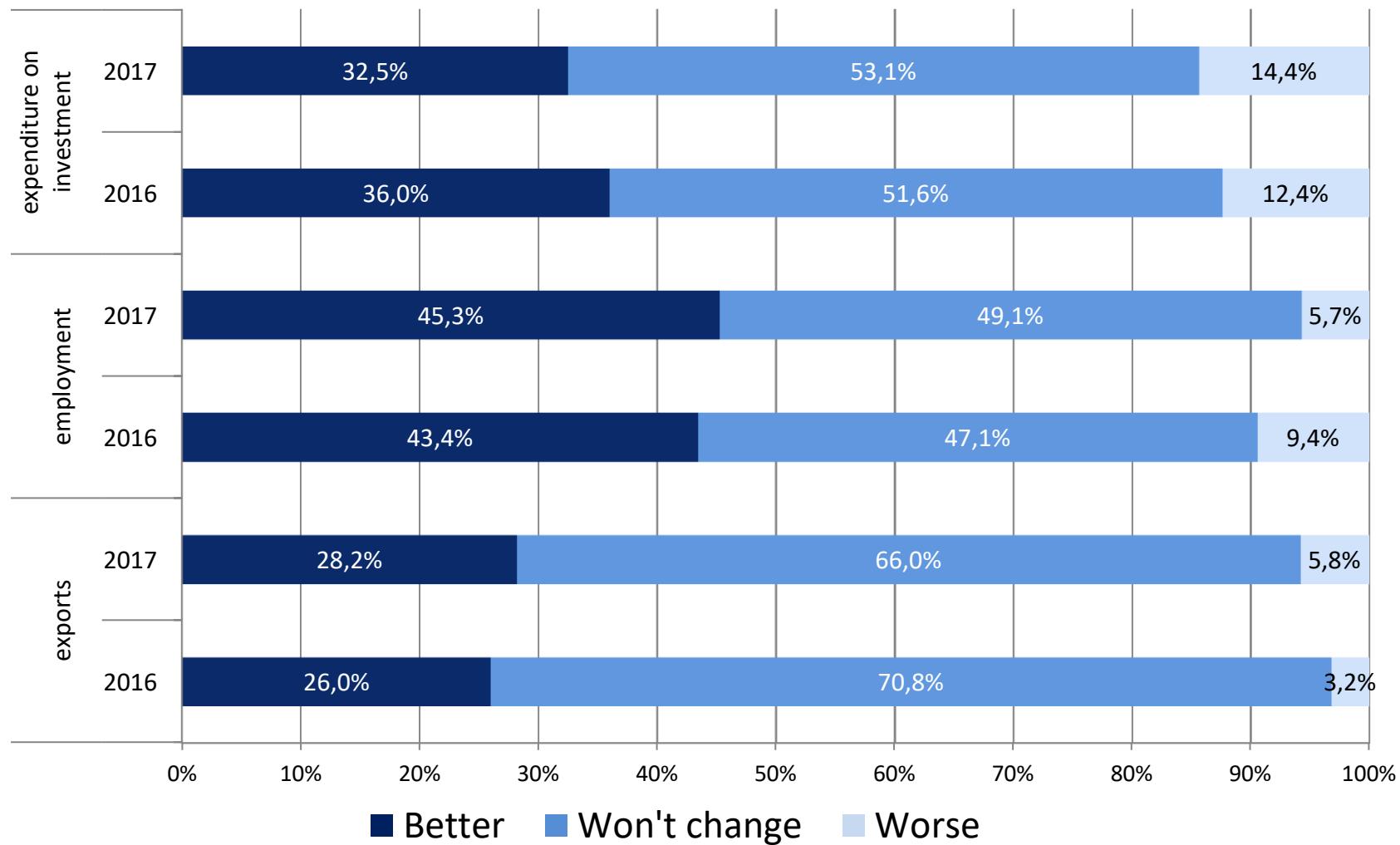


PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Company's investment, employment and exports 2017 and 2016



PRESTIGE — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Results of the survey

II. Investment factors

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK



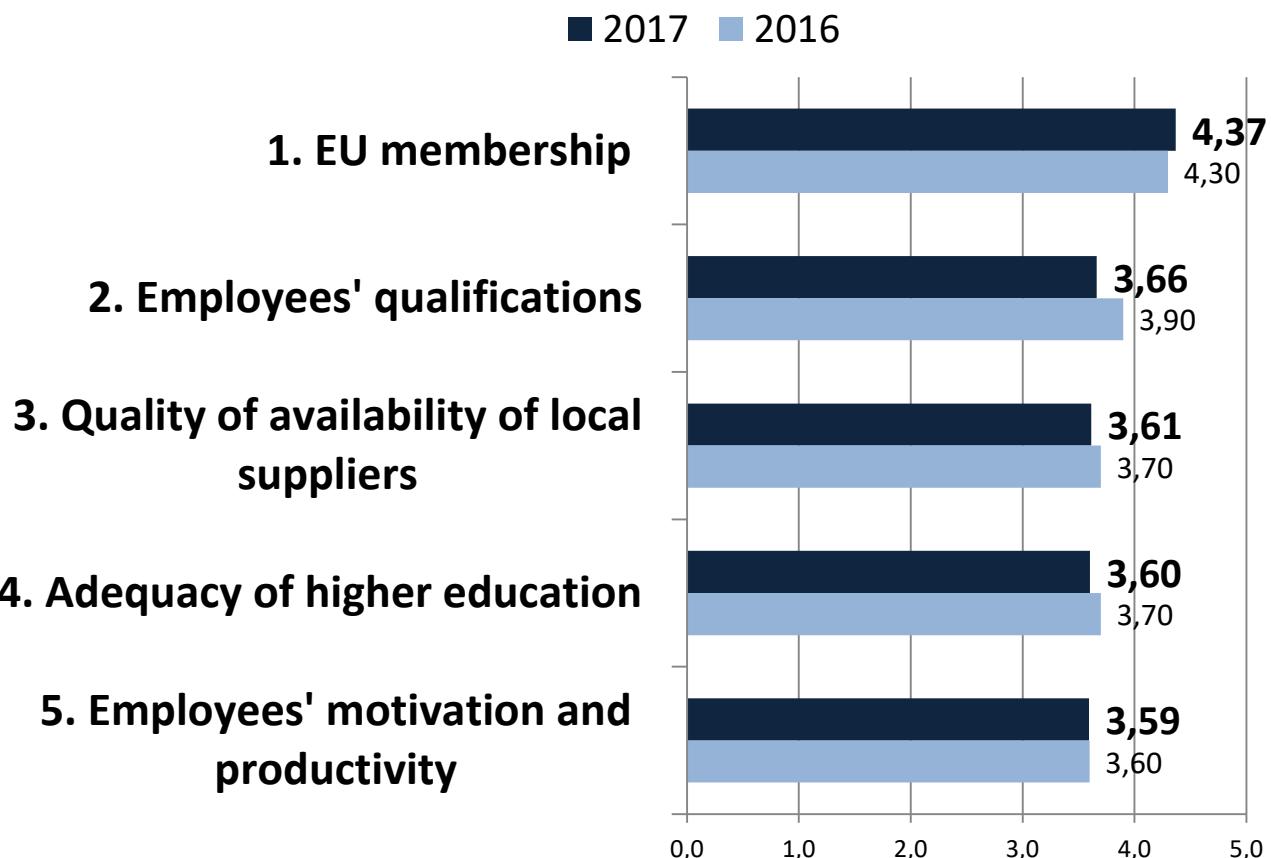
Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl

Evaluation of investment factors

5 – max. 1 – min

4 ↑ 3
3 ↓ 4



PRESTIŻ — PRESTIGE

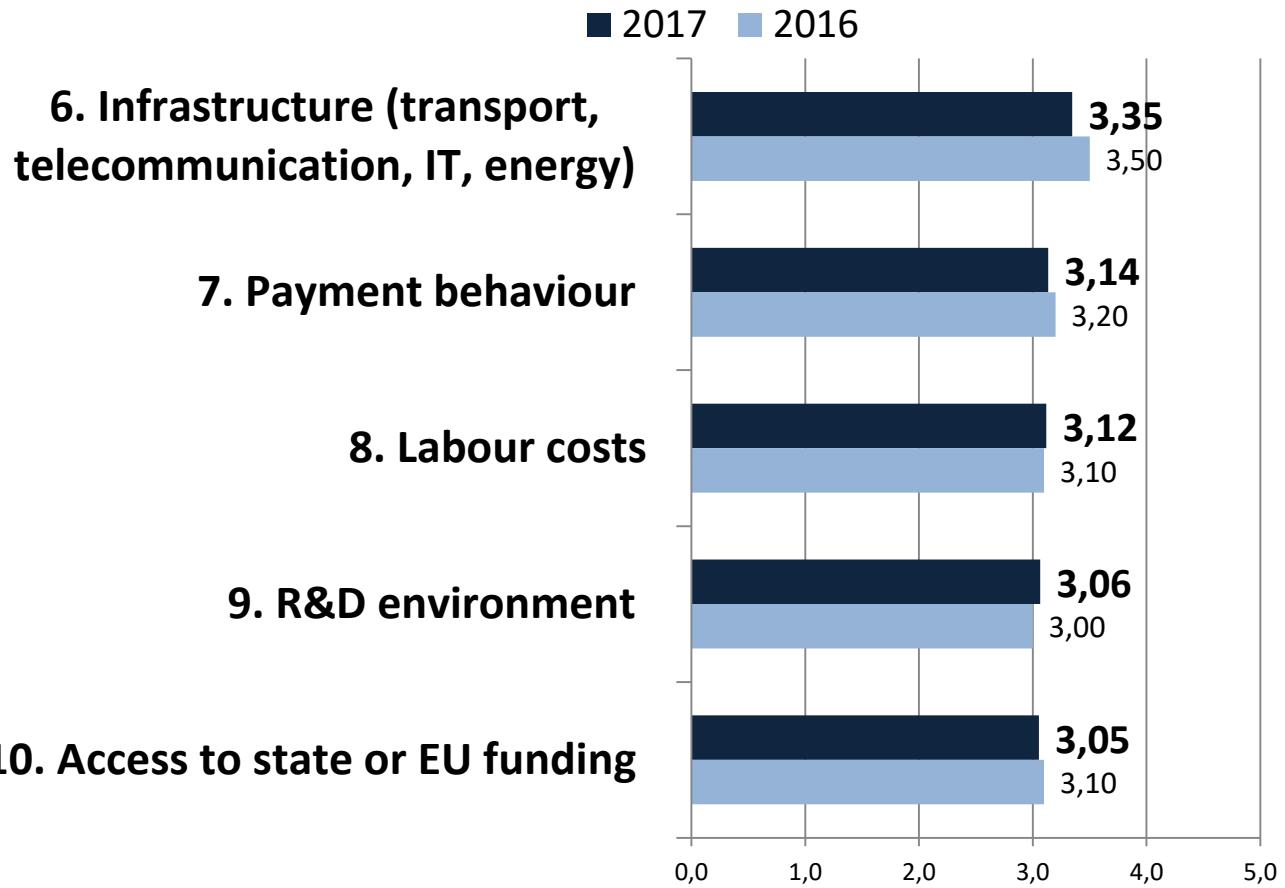
USŁUGI — SERVICE

KONTAKTY — NETZWERK

Evaluation of investment factors

5 – max. 1 – min

10 ↑ 8
11 ↑ 9
9 ↓ 10



PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

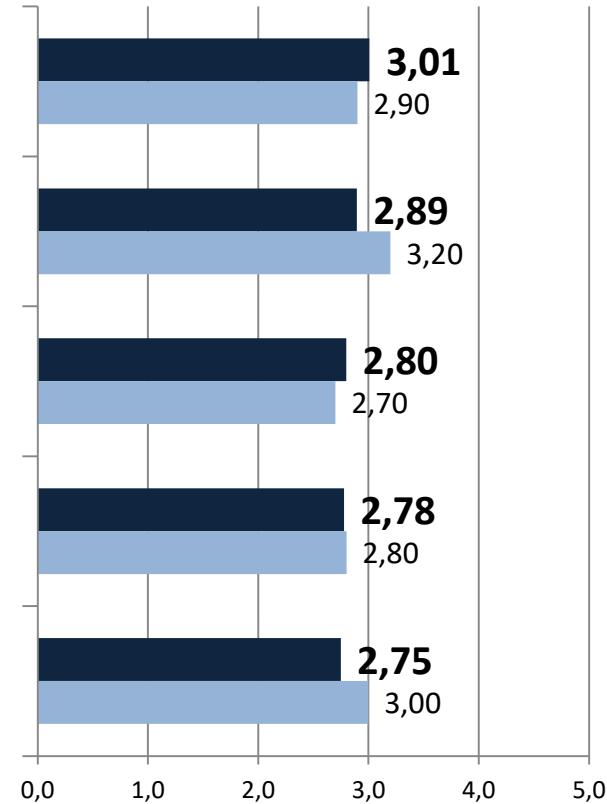
Evaluation of investment factors

5 – max. 1 – min

13 ↑ 11

11. Fight against corruption and crime

■ 2017 ■ 2016



8 ↓ 12

12. Availability of specialised staff

17 ↑ 13

13. Transparency of open invitations to tender

16 ↑ 14

14. Public administration

12 ↓ 15

15. Legal safety

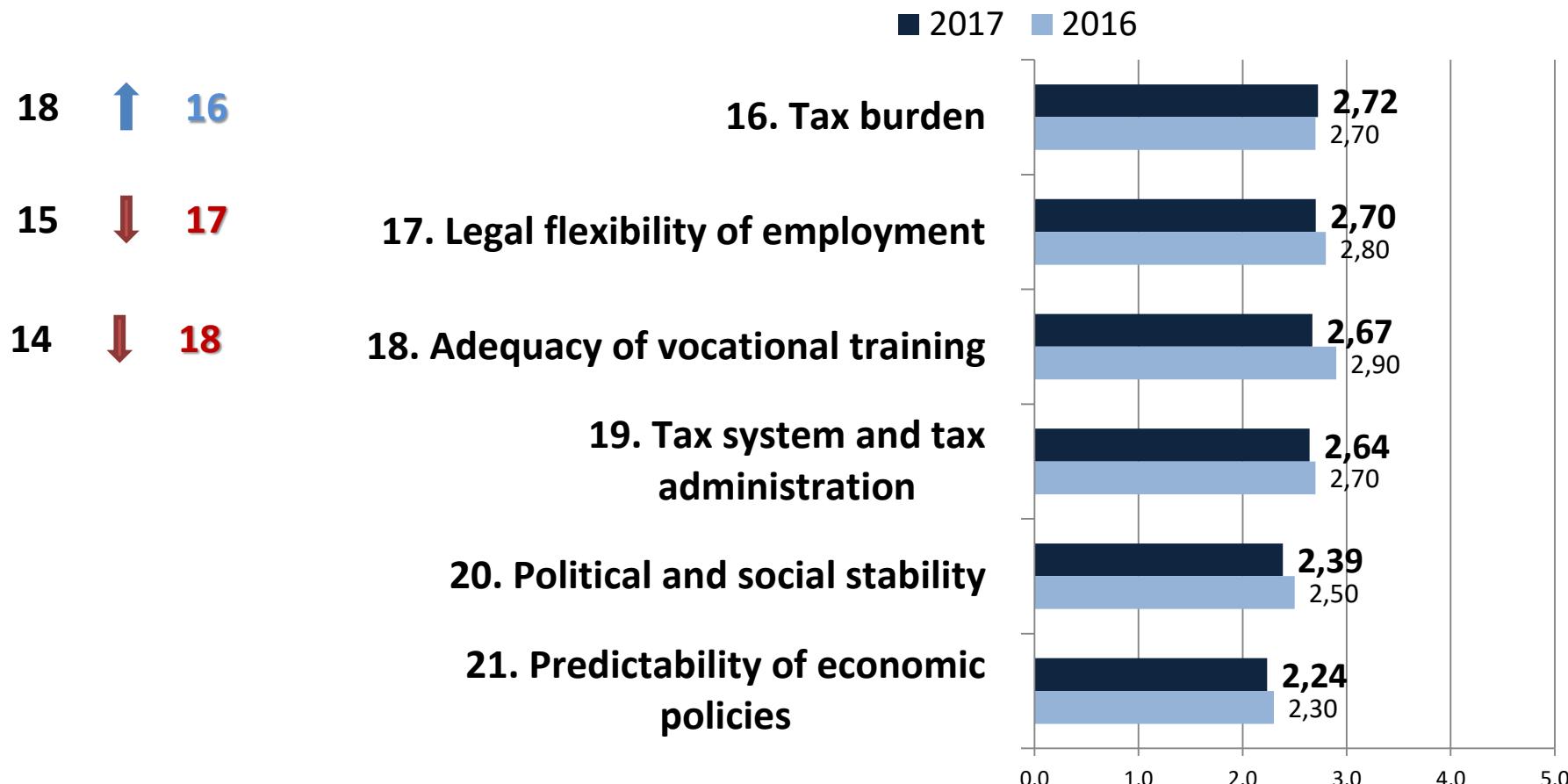
PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Evaluation of investment factors

5 – max. 1 – min



PRESTIGE — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Most important changes – 2016/2017

Transparency of open
invitations to tender

17 ↑ 13

Labour costs

10 ↑ 8

R&D environment

11 ↑ 9

Fight against corruption
and crime

13 ↑ 11

Public administration

16 ↑ 14

Avaliability od
specialised staff

8 ↓ 12

Adequacy and
vocational training

14 ↓ 18

Legal safety

12 ↓ 15

Legal flexibility of
employment

15 ↓ 17

PRESTIGE — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Results of the survey

III. Investment attractiveness factors

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

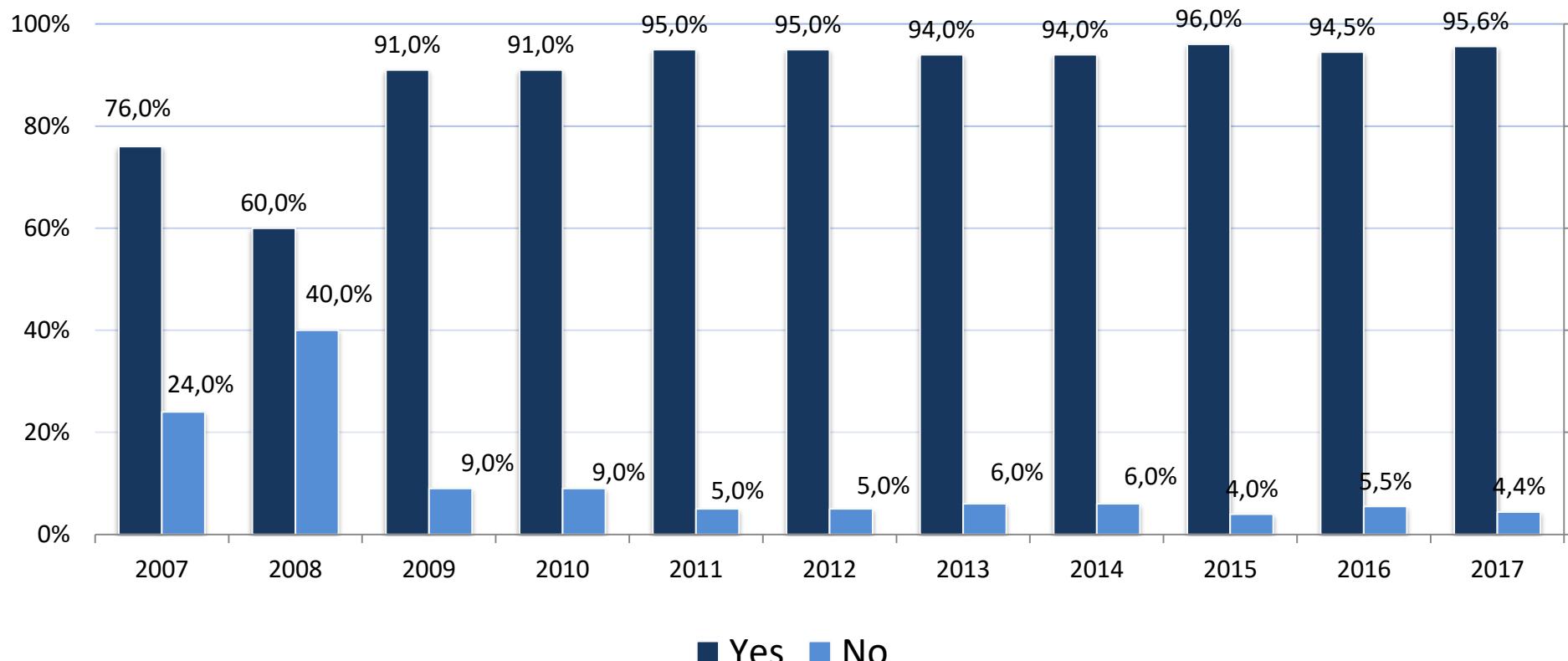
KONTAKTY — NETZWERK



Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl

Would you invest in Poland again?



■ Yes ■ No

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Investment attractiveness survey/ number of respondents in CEE countries

CEE	1734
Poland	369
Hungary	230
Czech Republic	138
Slovakia	176
Bulgaria	102
Romania	120
Serbia	66
Bosnia and Herzegovina	73
Macedonia	71
Croatia	126
Albania	45
Lithuania	51
Latvia	56
Estonia	62
Slovenia	49



PRESTIŻ — PRESTIGE

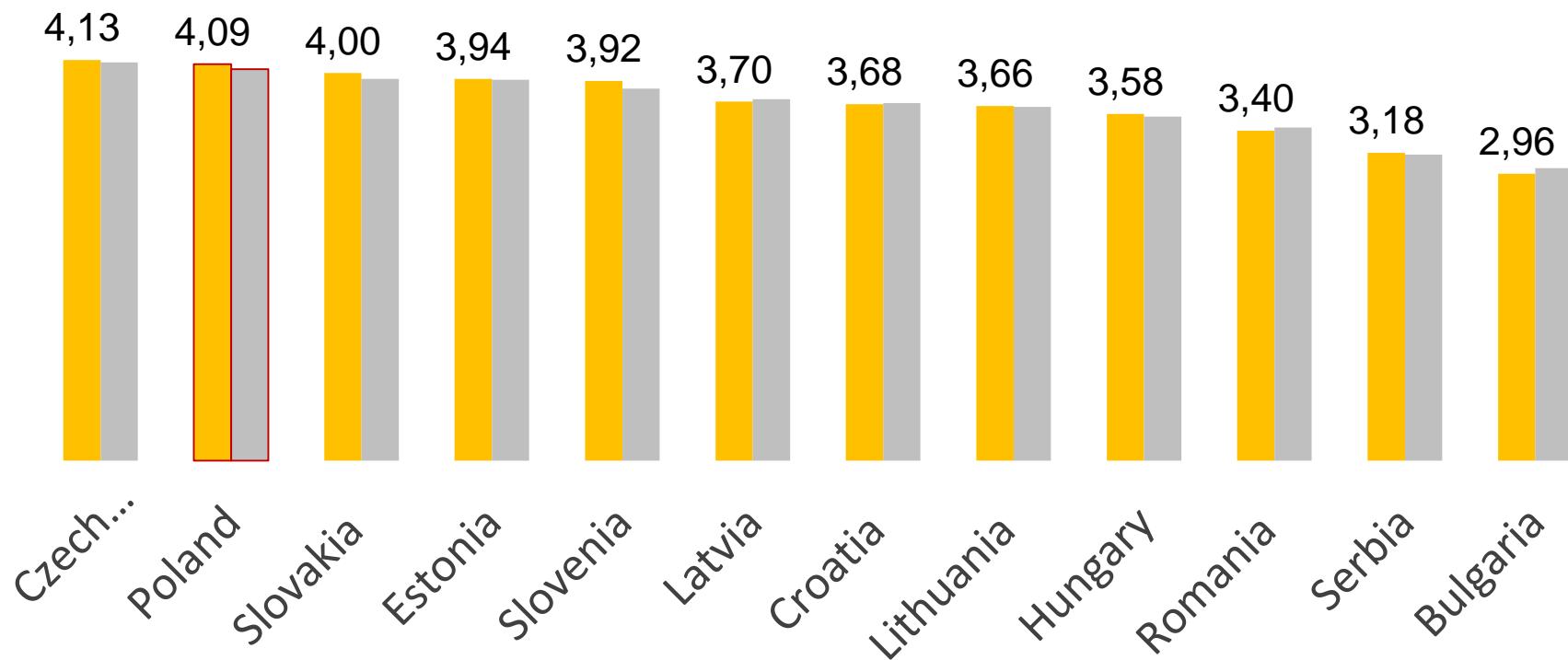
USŁUGI — SERVICE

KONTAKTY — NETZWERK

Investment attractiveness of the CEE countries 2017 according to investors from the region

2016
2017

6 – very attractive 1- not attractive



PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Investment attractiveness of the CEE countries - results from 2008

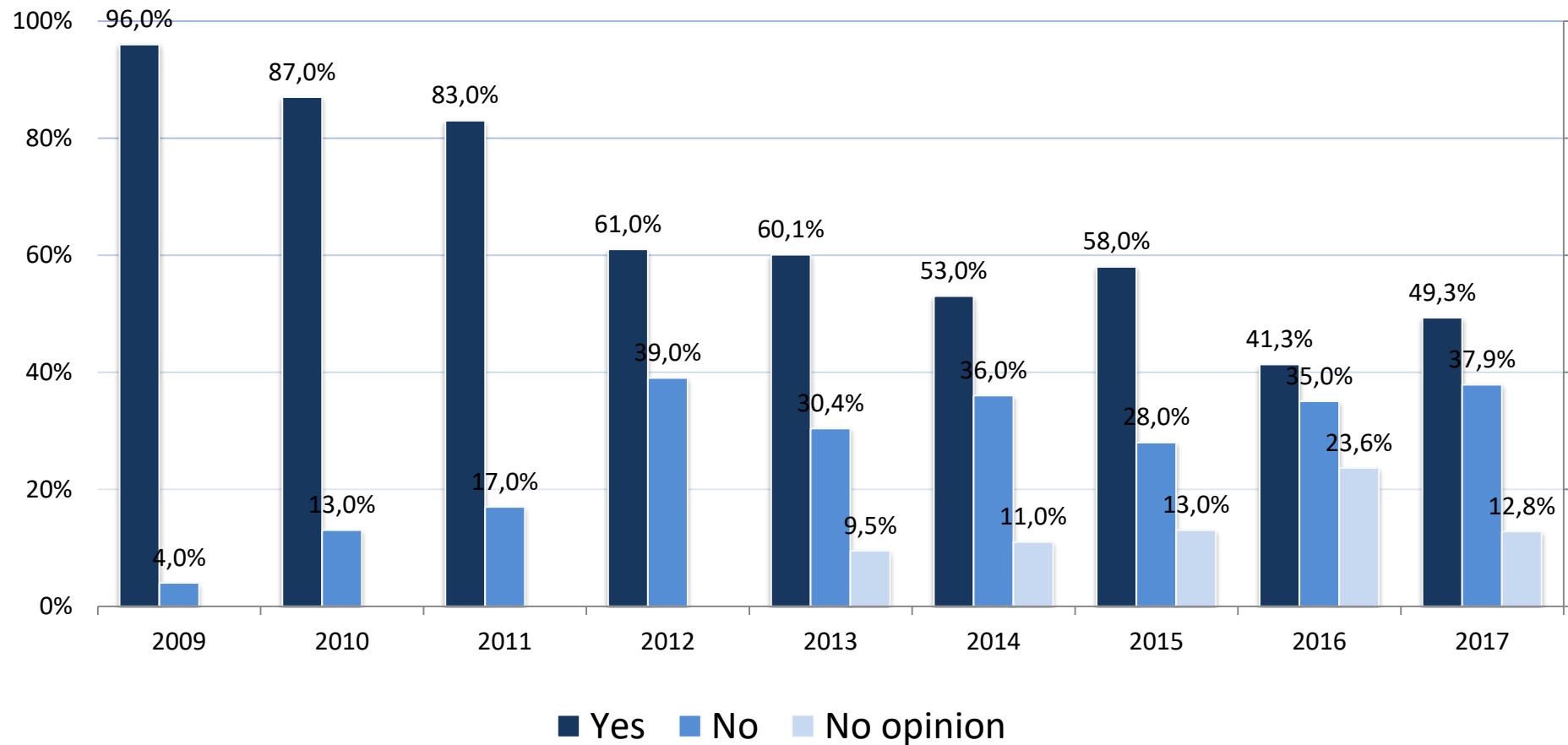
State	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Czech Rep.	1	1	2	2	2	1	1	1	1	1
Poland	2	2	1	1	1	2	2	2	4	4
Slovakia	3	3	4	4	4	3	4	4	2	3
Estonia	4	4	3	3	3	4	5	8	6	6
Slovenia	5	5	5	5	5	5	3	3	3	2
Latvia	6	6	6	6	7	8	9	13	11	7
Croatia	7	8	8	8	6	6	7	5	5	11
Lithuania	8	7	7	7	8	9	6	10	10	8
Hungary	9	9	9	9	10	13	10	7	9	5
Romania	10	10	10	11	11	10	11	9	8	9
Serbia	11	11	11	12	12	11	12	11	13	14
Bulgaria	12	12	12	14	14	12	13	12	12	12

PRESTIGE — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK

Are you in favour of introducing the Euro in Poland?



Thank you for your attention

PRESTIŻ — PRESTIGE

USŁUGI — SERVICE

KONTAKTY — NETZWERK



Polsko-Niemiecka Izba Przemysłowo-Handlowa
Deutsch-Polnische Industrie- und Handelskammer

www.ahk.pl